## THE SHOPS AT **PLUMAS LAKE** YUBA COUNTY | CA

## ±14,100 SF Shopping Center For Lease, Build-to-Suit, or Ground Lease

New ±14,100 SF prime shopping center surrounded by ±5,000 homes in a four-mile radius with more than 12,000 new homes approved in Plumas Lake Specific Plan.

- Last and only corner parcel available in an under served trade area with very little existing retail.
- Adjacent to new Arco, high-volume Walgreens, and soon to be built Sutter Health Center.
- Estimated delivery Q2 2025.



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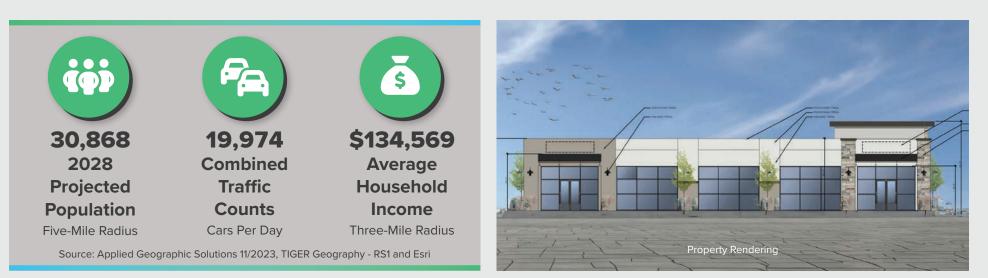
## IRINA SHPYRKA





## **LOCATION HIGHLIGHTS**













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## **SITE PLAN**





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## **PLUMAS LAKE SPECIFIC PLAN**

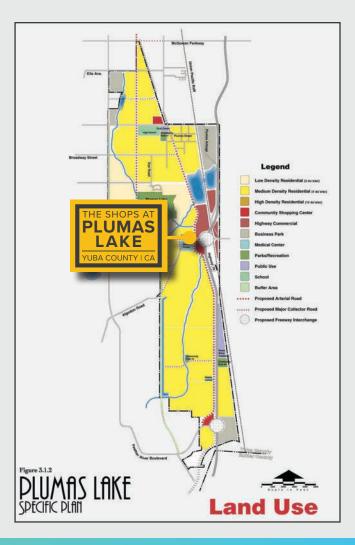


The Plumas Lake Specific Plan is intended to provide for the orderly development of approximately 5,000 acres of land in the southerly portion of the county between the developed Olivehurst community on the north and the Bear River on the south. A key feature of the site is State Highway 70 which runs north and south and makes up, for the most part, the easterly Plan boundary. The regional access provided by the highway and the fact that the lands within the Plan are mostly non-prime farm lands establish this area as suitable for accommodating a substantial part of the growth which is expected to occur in Yuba County in the next 20 years.

As demonstrated in the Plumas Lake Specific Plan, The Shops at Plumas Lake stands out as the primary retail development, strategically positioned to be the sole shopping destination for the foreseeable future. Situated on the final corner parcel, this center is poised to serve as the central commercial hub for years to come.

With over 12,000 new homes approved in the specific plan, Plumas Lake is a hot bed for attracting families commuting/working remotely from Sacramento and the Bay Area due to it's high quality of life and affordability.

This is an A+ opportunity for a brand looking to break into an underserved market with low competition and affluent residents similar to those in the Bay Area. There's significant disposable income among residents and customers traveling through the market.



#### Source: yuba.org

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# **SEGMENTATION AREA PROFILE**





### **UP AND COMING FAMILIES**

Up and Coming Families is a market in transition—residents are younger and more mobile than the previous generation. They are ambitious, working hard to get ahead, and willing to take some risks to achieve their goals. The recession has impacted their financial well-being, but they are optimistic. Their homes are new; their families are young. And this is one of the fastest-growing markets in the country.

#### **Socioeconomic Traits:**

- Education: 67% have some college education or degree(s).
- Hardworking labor force with a participation rate of 71%.
- Most households (61%) have two or more workers.
- Careful shoppers, aware of prices, willing to shop around for the best deals and open to influence by others' opinions.
- Seek the latest and best in technology.
- Young families still feathering the nest and establishing their style.

Click here to learn more about this segment



Source: Esri

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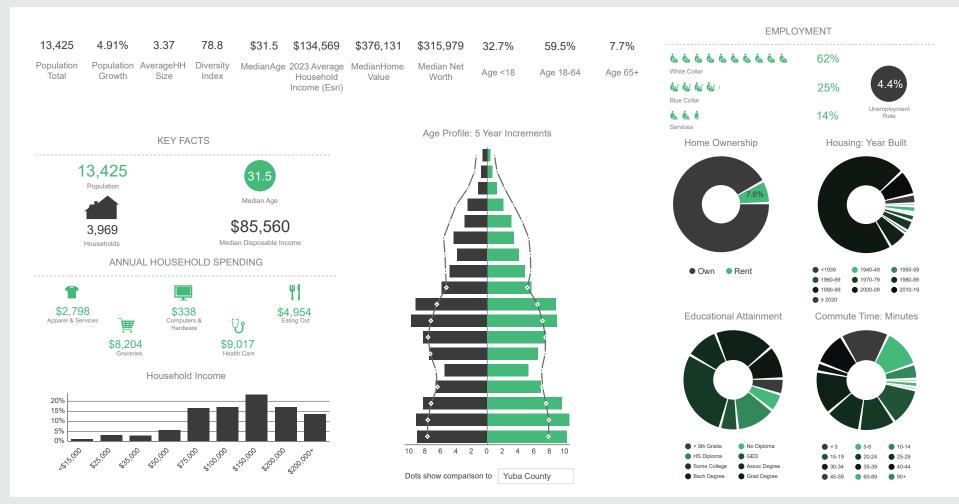
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# **COMMUNITY SUMMARY | THREE-MILE RADIUS**



Source: Esri (2023, 2028), Esri-U.S. BLS (2023), Esri-MRI-Simmons (2023), ACS (2017-2021).

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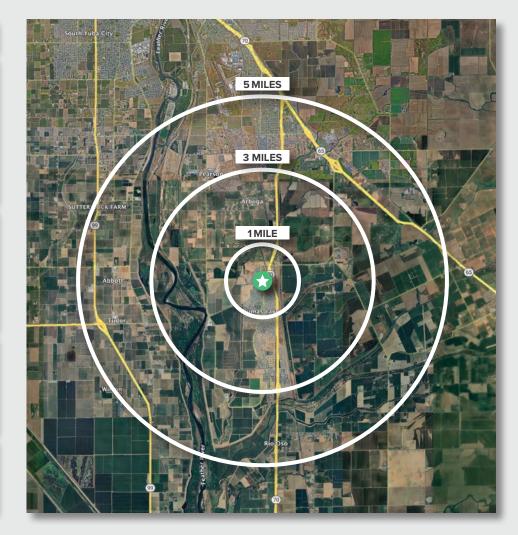


THE SHOPS AT

## **REGIONAL DEMOGRAPHICS**



DEMOGRAPHICS	1 MILE	3 MILES	5 MILES
POPULATION			
2023 Estimated Population	4,675	13,219	25,967
2028 Projected Population	6,304	17,211	30,868
2020 Census Population	4,091	10,736	22,726
2010 Census Population	3,116	7,870	19,034
2023 Median Age	31.0	31.2	32.5
HOUSEHOLDS			
2023 Estimated Households	1,407	3,944	7,739
2028 Projected Households	1,899	5,127	9,203
2020 Census Households	1,196	3,182	6,819
2010 Census Households	932	2,391	5,829
INCOME			
2023 Estimated Average Household Income	\$158,264	\$132,802	\$113,041
2023 Estimated Median Household Income	\$102,958	\$111,177	\$89,798
2023 Estimated Per Capita Income	\$47,679	\$39,635	\$33,800
BUSINESS			
2023 Estimated Total Businesses	41	85	266
2023 Estimated Total Employees	285	603	2,541



Source: Applied Geographic Solutions 11/2023, TIGER Geography - RS1

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